

Record breakers

Premier Arches has seen its second record month in less than a year, with significant investment causing growth.

Working from a 10,000sq.ft manufacturing facility in St Helens, the firm supplies arched, angled, gable, circular and entirely bespoke windows and doors in a range of systems.

"July saw us achieve our best month yet and we're well on track to more than doubling our annual turnover by the end of this year," says MD Sean Greenall (pictured).

"While we've seen a small softening of volume in line with the industry quietening down, we have still managed to achieve a record sales month. This is due to an influx of new customers, as well as some existing customers widening what they buy, including fully glazed frames."

"We're proud to say that our efforts are strengthening our position as the nation's favourite arched frame supplier."

The company transforms the often daunting procedure of profile bending into a simple



and pain-free process, saving fabricators time and money and helping them win more lucrative projects which would otherwise be turned down. [i](#)

Optima From Profile 22 Added

Premier Arches has added Optima from Profile 22 (an Epwin Group company) to its broad range of systems to ensure more PVC-U fabricators can benefit from its profile bending services.

With over 60 fabricators

across the UK manufacturing Optima products, the move has increased Premier Arches opportunity to grow its customer base.

Greenall: "We've invested in new formers for Optima and are pleased we've made investment as part of our growth plans." [i](#)



Giving And Getting 100%

Lancashire Trade Frames has awarded Premier Arches all of its specialist work – understanding the difficult proposition is best placed in the hands of experts.

"We pride ourselves on providing our customers with the best products we can, yet we know it

is best to buy bespoke specialist products from a specialist in the field," says LTF General Manager Gavin Stoddard. "We used to have several suppliers of specialised frames but with such a good reputation, we decided to come on board with Premier Arches this spring 100 per cent.



"The service is matched with on-time and in-full deliveries every time as well as clear and honest communication." [i](#)

Looking Through The Arched Window

Thanks to a new CAD service, customers can now see exactly what they're getting from Premier Arches.

"One way to provide a 'make life easier' offering is through our new free and professional CAD drawing service," says MD Sean Greenall. "This allows our customers to see exactly what they are getting

before the manufacturing process and also enables them to show customers what the finished frame will look like, thereby eliminating any confusion about the complex products we offer.

"CAD means we can work faster, reduce production costs and ultimately lead to quicker project completion." [i](#)

