

Vans Fit Premier Plans



Arched frame supplier Premier Arches has rolled out nationwide delivery thanks to its own dedicated fleet of vans. The new fleet follows a series of developments at the firm designed to improve service.

Those other developments include the introduction of an online pricing and ordering platform which generates quotes within seconds; a specialist CAD service which helps customers get a better idea of their arched frames before the manufacturing process; as well as the addition of Optima from Profile 22 to the

company's stocked profiles.

Premier Arches also recently invested in a new 2,000 square foot mezzanine floor at its St Helens facility, significantly ramping up production. MD Sean Greenall says: "We've been seeing increased demand for our arched frame products, so we felt it was important to not only expand our premises in order to improve efficiency and turnaround times but to invest in our own delivery fleet, enabling us to bring our products to fabricators across the country and provide a full service from beginning to end." **I**

Behind Doors For Twenty Years



Four members of the Hurst Doors team got to the end of 2022 and then celebrated twenty years of service. Production team members Neil Briggs, Philip Russell and Mark Dixon and regional business manager, Tom Brown, all marked the milestone.

Long service is a common theme at Hurst, with over 50% of its workforce staying with the business for over ten years so far and over 20% for more than

twenty years. However, in recognition of this extra special achievement, Briggs, Russell, Dixon and Brown were given an extra week's holiday, along with a commemorative tankard.

"Every December, we recognise the long-serving staff members whose hard work and experience ensure we continue to deliver quality products and service to our customers around the UK," says Mark Atkinson, Sales Director, Hurst Doors. "When Neil, Philip, Mark and

Tom first joined, Hurst Doors was still in its relative infancy at six-years old. They've played a vital role in building it into the business it is today."

Tom Brown says: "Hurst is a fantastic place to work and the hugely supportive team is a big part of that. Not only do our customers benefit from the experience and skill of some of the industry's very best people, it also creates a thriving, productive and enjoyable workplace too." **I**

Picture: Four Hurst Doors' staff members have celebrated twenty years' service. They were joined by colleagues for this photo.

Left to Right - Mark Atkinson, Sales Director, Howard Wilson, composite manager, Tom Brown, regional business manager, Philip Russell, Production Team Member, Neil Briggs, production team member, Steve West, panel production manager and Kevin Wheatman, director/general manager.

1,000 Now Connected To Connect

Less than two years after it was first launched, Epwin Window Systems' integrated digital platform, Connect, has reached the 1,000 user milestone.

Gerald Allen (pictured), Head of Marketing says: "Connect was designed to make it easy for fabricators and installers to access the vast range of business support available to them by making it all available from a single access point. We're delighted to see so many customers getting value from Connect and using it to drive sales and grow profit."

The bespoke digital platform has sections across various business areas. These include technical documentation and downloads on all Epwin products as well as the 'U-Comply N Customer Portal', which allows users to calculate the thermal efficiency ratings of their products. Registered users also have



access to a wide range of marketing assets including image and video libraries, bespoke creative services, brochure downloads and professional

presentations.

Epwin can also add items to customers own websites such as quotation and visualisation software. [f](#)

Eight Stocked Profiles Makes Arches Easier



As part of a wider commitment to make customers' lives as easy as possible, Premier Arches now stocks 8 profile systems at its premises.

The company now stocks PVC profile from Profile 22, Rehau, Eurocell, Liniar, Veka, Halo, Duraflex, and the Residence Collection, all of which can be

crafted into arched and angled frames.

The company is also able to provide frames in Kommerling and Aluplast profile.

MD Sean Greenall says: "Having such a wide range of profile available to hand has enabled us to reach installers and local builders up and down the country and serve them with our products and services. No matter which profile you're after, you'll most likely find it at Premier Arches."

In addition to arched frames, customers are also able to order fully fabricated frames, including sashes, accessories, glass and composite door slabs. [f](#)