

An exciting next step

Quanex has appointed Sarah Gyde as marketing director of European fenestration. In this role, she will oversee the strategic marketing activities for Liniar, Avantek Machinery, Edgetech UK, and Edgetech Europe. Gyde previously led the marketing strategy at a leading hardware distributor.

She will be working alongside the rest of the Quanex's leadership team to execute a marketing strategy focused on growth and continuous improvement.

Chris Alderson, president, European fenestration division, says: "Sarah joins us at a very exciting time following the acquisition of the Tyman Group. Her proven track record in delivering successful marketing initiatives combined with a deep understanding of the fenestration industry will make a valuable contribution to the achievement of Quanex's ambitious goals.

"We are confident that Sarah's knowledge and skills will help further enhance the group's already strong position in the global market, driving growth for our customers and stakeholders alike. We're delighted to have her on board."

Gyde says: "Being part of the Quanex team is an exciting next step in my career. I've already been made to feel very welcome by team members across the business and I'm keen to get out into the field and meet customers over the coming weeks as I undertake my new role with energy, focus and passion." □

www.quanex.com



Sarah Gyde

Laser focus

British Fenestration Rating Council (BFRC) has purchased a Sparklike Laser Portable 2.1 gas measuring device. BFRC did the deal with Inagas, the official distributor of Sparklike products in the UK and Ireland. Chris Kemp, sales director at Inagas says: "It has been a pleasure to work with the BFRC to understand its requirements for a non-destructive gas measuring device. Having discussed how and where the device will be used, it quickly became obvious that the Laser Portable 2.1 was best suited to meet its needs. Often, we find that the handheld is the most common Sparklike device used in the UK to complement production processes, because of its size and price point, but it has its limitations. There are a number of key features and benefits of the Laser Portable 2.1, which is what made it the ideal choice for BFRC."

Richard Sellman, managing director of BFRC, says: "The Sparklike Laser Portable 2.1 was the most suitable choice for us when discussing our requirements with Chris, as it has the functionality, capability and a level of accuracy that we require in order to cover everything we are looking to measure. The fact we are the first company in the UK to have one and be using one in the market, is



testament to the fact we are committed to being the most comprehensive test facility in the UK with a highly knowledgeable team. The purchase of this instrument means that we can now add to our growing offering 'on site' determination of IGU gas concentration."

According to Inagas this 2.1 version of the Sparklike Laser is smaller and more portable than its predecessor, but with a larger, 12-inch screen. It comes with a bar code reader and a six-hour cordless operation time once fully charged. □

www.inagas.co.uk

Get into the CAB

Glazpart has joined the Council for Aluminium in Building (CAB). With over 140 members across the supply chain, CAB is the largest trade body representing aluminium in building.

Glazpart says it has joined CAB to gain the benefits from networking with like-minded companies as well as gaining and sharing knowledge in this sizeable but niche sector in construction.

Dean Bradley, Glazpart sales director says: “We are pleased to become members of CAB as it will be an invaluable resource to expand our knowledge of this specialist sector. We will also look to take full advantage of the networking opportunities at CAB meetings and events.

“Being part of CAB will allow us to expand our network and knowledge in the aluminium sector. Our Link Vent product has proved the ideal ventilation solution and used by many aluminium window and door manufacturers and installers.”

Nigel Headford, CAB CEO says: “We are delighted that Glazpart has joined CAB. Though a plastic components manufacturer, Glazpart supplies many aluminium fabricators and installers in the glazing supply chain to help compliance with building regulations. We look forward to sharing technical expertise and working together for mutual benefit.” □

www.c-a-b.org.uk/members/glazpartLtd/



Nigel Headford

Machining at the Apex

Apex Double Glazing, London based fabricator of APVC-U and aluminium windows, doors, composite doors, porches, conservatories, has recently expanded its production facilities with the purchase of two new Kombimatec machines.

Apex has bought an 4HDV/140 four combination head welder and an EV443 CNC automatic corner cleaner for precision cleaning.

The 4HDV/140 is designed to precision weld corner, transom, and cruciform joints. Apex says its small transom drop is perfect for the UK window market, while its tight weld bead feature is ideal for modern foiled profile designs. The machine is equipped with an overhead heater plate, two-hand safety control, a Mitsubishi controller, and dropdown support arms. Its large capacity accommodates profile widths of up to 150mm and heights of 140mm.

The EV443 CNC Automatic Corner Cleaner features two grooving knives and a milling blade controlled by 2-axis servo drives. It supports multiple CNC programs, with axis movements on linear guides driven by re-circulating ball screws for enhanced precision. Its user-friendly touchscreen



display enables quick program selection and machine setup, and it is complemented by a robust support frame. □

www.kombimatec.com

Millionth milestone

Origin has announced the production of its one-millionth product. To commemorate this achievement, Origin has unveiled a special commemorative door set in gleaming gold.

"We are incredibly proud to reach this landmark," says Neil Ginger, CEO of Origin. "For over 20 years, Origin has been dedicated to providing our customers with the highest quality doors and windows. This one-millionth product is a testament to our commitment to innovation, craftsmanship, and excellence."

Manufactured in the UK, Origin's doors and windows are backed by a 20-year guarantee and according to Ginger have won numerous awards, including a Queen's Award. Most recently, Origin launched its state-of-the-art, in-house powder coating facility which ensures operational excellence and delivers an exceptional finish on all products.

Ginger says: "The commemorative gold door is a fitting tribute to Origin's commitment to quality, gold standard of support and being the supplier that our customers can rely on to provide an exceptional product and service every time." □

www.origin-global.com



Neil Ginger – celebrating one millionth sale

Where talent meets

ERA has announced the appointment of its new technical window product manager. Rishi Harbias joins ERA as part of its commitment to delivering innovative and market-leading hardware solutions.

With a diploma from the Guild of Architectural Ironmongery and a degree in engineering, Harbias has over 14 years of expertise within the security industry. He specialises in the development of products such as access control, mechanical locks and home security solutions.

In his new role, Harbias will oversee the development of ERA's window hardware products. This will see him work with the wider category, technical and design teams to create product strategies that align with evolving market demands and regulatory changes. The role will include in-depth market research with customers, identifying industry trends, and analysing sales data, to produce security solutions for window fabricators and installers.

Harbias says: "As the industry evolves, we expect to see windows change and advance, driven by regulatory reforms and consumer demand for enhanced convenience and security performance. This is an exciting time to be leading the development of ERA's window



Rishi Harbias

hardware products, and I'm thrilled to be joining such a talented team of technical experts to deliver innovations that provide homeowners with added assurances on the security of their homes." □

www.eraeverywhere.com

Greatrex succeeds Torr

Dekko Window Systems has announced that sales director Kurt Greatrex is to take on the role of managing director. Gary Torr will be stepping down at the end of the year, but will continue to be involved with the company in an ambassadorial role. The change will be effective from 1st January 2025. Kurt Greatrex, along with Gary Torr, was a member of the original team that co-founded Dekko Window Systems. Dekko is one of 34 businesses that are part of Inwido, which is one of Europe's largest window and door suppliers across 11 countries.

Jonna Opitz – Inwido EVP Western Europe & Communication says: "We are delighted to appoint Kurt as our new managing director, his extensive industry experience, intimate knowledge of Dekko and strong leadership skills make him the ideal candidate to guide the company into its next phase of growth. We're confident that under Kurt's leadership, Dekko will continue to thrive and expand its market presence."


Torr says: "While I'll be stepping back from the day-to-day operations, I'm looking forward to continuing to contribute to Dekko's success in my new role. Kurt and I have worked closely together for many years, and I have complete confidence in his ability to lead the company forward."

Greatrex says: "I am honoured to take on this position and build upon the strong foundation Gary has established at Dekko. We have a talented team,



(L to R) Kurt Greatrex and Gary Torr

innovative products, and state-of-the-art machinery. I look forward to leading Dekko into a bright future, continuing to deliver exceptional value to our customers and partners."

The company has a product range that includes systems such as Deceuninck, Reynaers, and the Residence Collection, and it claims to be the only fabricator in the UK that can offer a fully 'seamless' PVC-U window thanks to its partnership with machinery specialist Haffner. 

www.dekkowindows.com

Opening the door

According to DoorCo the options available on composite doors are vast, from colour and design choices to the a range of cores that are available. The original foam-filled doors still lead the market but now there is competition from timber and hybrid cores.

DoorCo's commercial director, Ben Aspinall says that the company is now simplifying its offering: "The composite door landscape is a very different place to when DoorCo started 17 years ago," he says. "But then so is DoorCo. With one family at the helm, our drive for innovation has kept us redefining and reimagining our business and our products."

"We are also, now, the only composite door supplier able to offer all the choice the market expects from one product portfolio."

"Our door core range includes ORiGINAL, the prime foam core edition, BRITDOR, our new British manufactured solid timber core door, GRiPCORE, the superior timber-foam-aluminium hybrid core and FiRECORE, our purpose-made fire-resistant foam-filled composite door. Alongside all the door types, DoorCo can also supply our own revolutionary glazing cassette system, FLiP and bespoke glass designs and colour collection, all backed up by a comprehensive and flexible prepped door service model."

"Our customers also benefit from cross-functional



business support from our expert technology, marketing and manufacturing teams to help utilise their potential through a partnership that allows customers to have input into product and service development.

"We have won multiple awards and are the only UK supplier to offer four types of composite door slabs and our own glazing cassette system FLiP. But we never stand still. We are committed to growth through a consistent programme of investment and innovation that ensures we will remain a top door supplier in the UK."

www.door-co.com