

# Covering the south

**R**ehau UK has appointed Luke Boban as head of sales – windows for the South of England. Boban originally joined Rehau in January 2019 as area sales manager for the South East.

Boban says: “I am very excited to have been appointed as Rehau’s head of sales – windows for the whole of southern England. I have worked hard to establish myself in the South East, and also build a rapport with customers in the South West while working in that region on secondment.

“This has made the transition into this new role easier, as I am highly familiar with Rehau’s clients across the area. I will be looking to recruit further sales people as part of my efforts to boost the company’s profile in this key region. This includes demonstrating Rehau’s frame portfolio – particularly the new ARTEVO, which has already been extremely well-received by commercial contractors.”

Boban’s emphasis on recruitment mirrors his own rapid ascent within the company. He will be taking over from Steve Tonkiss, whose experience and knowledge has contributed to Boban’s own development.

“Both Rehau and Steve specifically, have been integral to my professional development,” Boban says. “I’d like to thank Steve for giving me such a strong base to build from across the south of England and will look to continue and expand upon his success.

“This will not only involve hiring more staff to service this vital region, but also further cementing the team



Luke Boban

culture for which Rehau is renowned. I will look to organise more in-person meetings with various area sales managers to share successes and market feedback, as I strongly believe these learnings will be crucial to our continued growth in commercial projects and beyond.” □

[www.rehau.com/uk-en](http://www.rehau.com/uk-en)

# Fishing secure

**Y**ale has launched the Postmaster Professional TS008 slim letterplate, its most streamlined design to date, offering top-tier security, and exceptional durability.

Yale says it is engineered to meet the highest industry standards and has been specifically developed to resist opportunistic attacks – making it ideal for any residential setting.

The letter plate is accredited by Secured by Design (SBD), and meets the requirements of FD30 and FD60 when tested as part of a door set, PAS24:2022, and approved document Q.

According to the manufacturer it also has several features that equip it to withstand attacks from burglars. Among these is its barrier protection system, which features dual side plate shields that automatically extend when the internal flap is opened, offering additional security by blocking external access to the thumb-turn or key.

CombShield defence technology adds an additional layer of security. Obstructing the view through the letterplate, it prevents attackers from visually gauging the

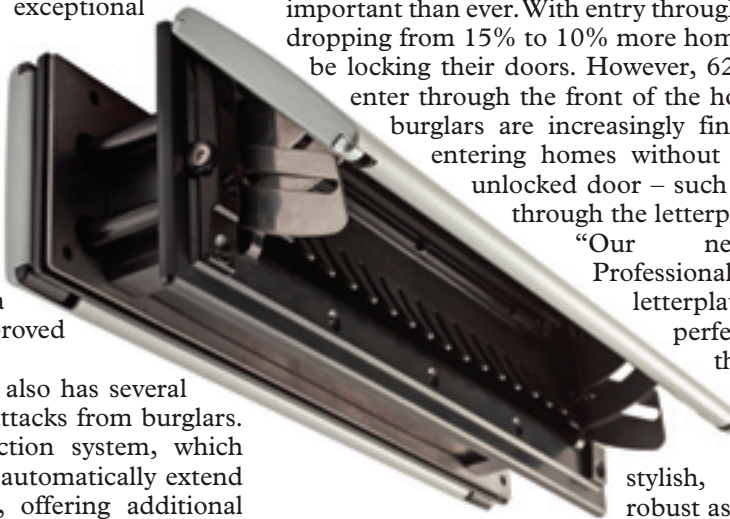
position of items inside the home. This works by incorporating comb-like teeth that act as barriers, reducing the ability for a fishing rod to move side-to-side and potentially preventing the retrieval of items like keys or small valuables.

Brett Evans, technical director at Yale, says: “The latest ONS statistics show that front door security is more important than ever. With entry through an unlocked door dropping from 15% to 10% more homeowners appear to be locking their doors. However, 62% of burglars still enter through the front of the house. This suggests burglars are increasingly finding new ways of entering homes without going through an unlocked door – such as fishing for keys through the letterplate.

“Our new Postmaster Professional TS008 slim letterplate provides the perfect answer. One of the slimmest letterplates on the market, it is not only sleek and stylish, but fearsomely robust as well.

“To provide even more peace of mind, it also comes with a 10-year Mechanical Guarantee and a 25-year Surface Finish Guarantee, so our customers can have added confidence in its performance and durability.”

[www.yaledws.co.uk](http://www.yaledws.co.uk)



# Automating efficiency

**D**ekko Window Systems has boosted its production capabilities following a £350,000 investment in a Haffner SBA-5 automated machining centre.

The Haffner SBA-5 brings automation and efficiency to Dekko's production line. Kurt Greatrex, sales director at Dekko Window Systems says: "This complements the two existing machining centres that we operate and solidifies Dekko's ability to deliver superior products with speed and precision.

"Our investment in the Haffner SBA-5 allows us to scale up production of our Deceuninck PVC-U range enabling us to continue meeting our customers' growing demands with unmatched quality."

The investment follows last year's acquisition of a Graf Synergy machine, also from Haffner, which enabled Dekko to introduce a fully seamless PVC-U window to the market. Greatrex says: "The new Haffner SBA-5 is set to play a crucial role in meeting the increasing demand for our products, particularly the upgraded Deceuninck PVC-U range.

"Our seamless window has been a game-changer in the industry, with an extremely positive reaction from our customers. We anticipate the vast majority of our PVC-U sales to be fully seamless, making ongoing machinery investment an essential part of our future strategy.

"These investments have been made possible by Dekko's acquisition by Inwido in 2022. Inwido's backing provides Dekko with the resources and stability to



Kurt Greatrex

continue innovating and excelling in the market, ensuring the delivery of high-quality products and services." □

[www.dekkowindows.com](http://www.dekkowindows.com)

finish/fabric swatches that show product options at a glance. Additionally, critical compliance information, such as British Standard testing requirements for fire doors, is now explicitly detailed, giving buyers confidence to select the right solution for their needs.

Craig Fox, sales director at Strand Hardware, says: "We are delighted to release these new data sheets, which are a

## Download finger data

**S**trand Hardware has launched a set of technical data sheets for its range of finger protection devices.

Designed to meet the exacting standards of architects, specifiers, and architectural ironmongers, these enhanced resources answer frequent client questions on finishes, sizes, material composition, technical specifications and British Standards compliance.

The updated data sheets make it easier to understand the features of Strand's range of seven finger protection devices, with clear, easy-to-view tables and



big step forward in providing the transparency our clients want. All the key information – finishes, specifications, compliance standards, and technical data – is now readily available in one place, making the decision process faster and simpler." □

*The new technical data sheets are now available for download*

[www.strandhardware.co.uk](http://www.strandhardware.co.uk)

# ASFP hot for training

The Association for Specialist Fire Protection (ASFP) has expanded its team with the appointment of Michelle Letts as an additional Training Officer.

Letts brings 16 years' of experience from a variety of roles in construction and manufacturing. She joins the ASFP from ASFP member FSI where she had been an area account manager since April 2022. At FSI, she was responsible for product awareness and basic installation training, interpreting specifications and client liaison and management.

Letts says: "I am excited to be joining the ASFP team and look forward to developing strong relationships with members as well as reaching out to the wider construction industry. I hope to use my communication and problem-solving skills to provide an outstanding service while helping with the delivery of the association's training offering. I find the fire industry fascinating and extremely welcoming and hope I can play a role in encouraging other women to join."

ASFP managing director Mike Ward says: "We are delighted to welcome Michelle to the ASFP team. I have no doubt that she will play an active role in the further development of our growing training function. Michelle brings wide-ranging skills which will ensure all of our training delegates continue to receive the highest levels of service." □

[www.asfp.org.uk](http://www.asfp.org.uk)



Michelle Letts



**Cardiff-based Dudley's Aluminium is supporting the construction of Cornwall Council's new services hub in Liskeard in the south-east of the county.**

The integrated services hub is the latest development on the former cattle market site in the town centre and will provide accommodation for a range of services including adult education, family hub, registrars and the Department for Work and Pensions, in addition to office space and meeting facilities.

Dudley's Aluminium will be working with Morgan Sindall Construction on the project, installing Metal Technology System doors, windows and capped curtain walling. □

[www.dudleys.uk.com](http://www.dudleys.uk.com)