

A force for success

Alunet Systems has appointed Tomasz Grzywacz to its team in the role of technical engineer. The company says that Grzywacz brings a wealth of experience in fabrication and installation, particularly in PVC and aluminium products.

In addition to his industry knowledge Grzywacz has experience of industry-related software and database management.

Commenting on his new role, Grzywacz says: “I am really excited to have joined the team at Alunet. I am eager to be expanding my skills and implementing them for my personal success and the success of the company. The rest of the staff have been really welcoming, and I’m looking forward to working with them towards more achievements for Alunet Systems.”

Steve Kendrick, managing director of Alunet Systems, says: “Tomasz has a lot of valuable industry experience and transferrable skills that will be hugely beneficial to the company’s continued success and development as we head into 2024, a year of huge innovation for Alunet. As a technical engineer, Tomasz will be crucial in steering the company towards huge advancements and securing the best possible products and services to our customers. The team and I are really looking forward to finding out what he will achieve.” □

www.alunetsystems.co.uk



Tomasz Grzywacz

Facing the challenges

The Council for Aluminium in Building (CAB) has appointed Patrick Lewis as technical manager where he will work alongside technical director Justin Furness.

Lewis has a background which brings in engineering and standards with experience in the commercial supply chain from specification to installation. His role will involve advising members on the challenges posed by an expected tough year ahead. He will also be representing CAB members on current legislative bodies and at affiliated association events.

Lewis says: “I am delighted to be offered the post within CAB and I look forward to meeting the membership to understand first hand the challenges we will face together.”

To introduce himself to members, Lewis will be attending the spring forum at the British Motor Museum, Gaydon, which is home to the world’s largest collection of historic British cars. The event takes place on Thursday 29th February. More information is available on the CAB website. □

www.ca-b.org.uk



Patrick Lewis

Tag, no paperwork

BM Aluminium has launched Simply Tag traceability module for its LogiKal aluminium processing software. By adding Simply Tag to their LogiKal factory set ups, fabricators can embed all the paperwork, compliance data and maintenance information about a frame in a digital format which users access via a QR code, generated by the software itself. The QR code is printed onto a self-adhesive tag which is applied to the inside of the finished frame, and it does away with the need for reams of paperwork. It means there's no risk of documentation being lost or mislaid during or after delivery and installation, and all the information about the frame – from the U-Value certificate to the glass specification, finish and hardware – is available digitally for users to check at any point in that frame's lifecycle.

Daniel Hodges, BM Aluminium's technical manager, says: "Most people thought QR codes had had their day in the early 2000s, and then the pandemic came along and changed all that. Now they are being used on everything from restaurant menus and remote ordering to reality TV voting. They've become a routine part of everyday life, so it makes perfect sense to make them a routine part of aluminium fabrication and supply.

"To demonstrate how easy it is to use Simply Tag, take the example of a customer who finds themselves with a broken sealed unit. All they have to do is scan the QR code on the frame and open up the free Simply Tag app. From there, they click the service button to report the breakdown and the fabricator gets an instant notification of that via LogiKal. There's no time wasted rummaging through paper folders or even online documentation to identify the replacement needed, the fabricator can see



Daniel Hodges

instantly which glass and components are needed from the information embedded within the frame's QR code and can arrange a quick and efficient repair or replacement with minimum fuss and disruption.

"It's a nice user-friendly feature to be able to offer to both installers and homeowners and a real USP in the current retail landscape when QR codes are more popular than ever." □

www.bmaluminium.co.uk

Arched and angled frame specialist Premier Arches has invested over £100K in new machinery, significantly ramping up production and efficiency. The company has invested heavily at the start of 2024 by adding a new copy router, a new four-head welder, two new ovens, additional saws and finishing tools. This investment, funded by profits from the previous year, will allow Premier Arches to grow capacity significantly.

Director Joe Trueman says: "We've seen significant growth in 2023, we've won tons of new customers, and our existing customers have grown. This increased demand was beginning to stretch our capacity in Q4 of 2023, but the £100K of new kit allows us to deal with the current volume of orders and opens up capacity, allowing us to fulfil our growth plans for 2024. We are set up for a huge year!" □



www.premierarches.co.uk

Opening up Heritage

Epwin Window Systems' fabricator Heritage Trade Frames has opened a new showroom and training centre at its headquarters in Bolton. The facility has been purposely designed to showcase the company's range of windows and doors, featuring products from the Profile 22, PatioMaster, and Stellar Aluminium collections.

Lee Darcy, sales and marketing manager at Heritage Trade Frames, says: "The new showroom and training centre represents a significant milestone for Heritage Trade Frames. We're delighted with the new facility and by working closely with the Epwin Window Systems' team, we have put together a dynamic display of products in both PVC-U and aluminium providing visitors with a firsthand experience of the exceptional quality and advanced features of our window and door solutions.

"One of the showroom's highlights is the integration of smart technology with selected products fitted with Yale SensCheck, demonstrating our dedication to staying at the forefront of industry advancements.

"Yale's SensCheck is the next generation in smart window and door sensors, offering homeowners enhanced security and peace of mind. The Yale SensCheck Window Sensor monitors the state of the window. It can detect if the window is open, locked in a closed position, or locked in a partially closed position. If the window is tampered with the sensor will send alerts directly to the homeowner.



To fully appreciate the benefits SensCheck delivers, visitors to the showroom now have the opportunity to interact with these products, gaining a greater insight into the seamless integration of the smart home solution.

"The training centre will run various workshops and training sessions to ensure our customers are well-versed in the latest industry trends and technologies." □

www.epwinwindowssystems.co.uk

Broadening the range

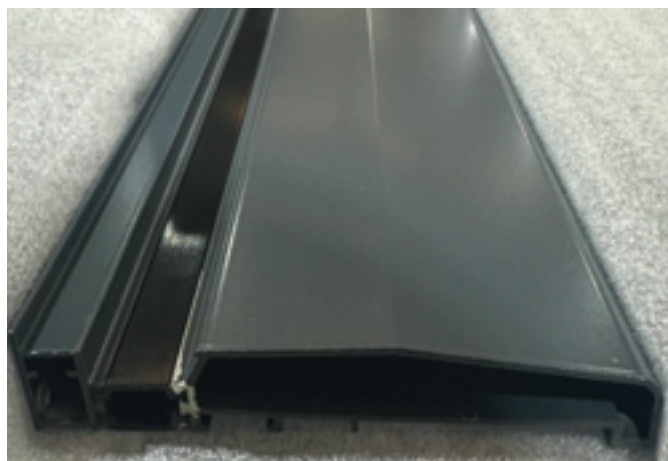
Leading hardware supplier AT Precision has launched a new range of aluminium profile, which, the company says, will ensure fabricators have access to everything they need in order to manufacture a complete bi-fold door.

The investment in the new Everglide range of aluminium profile includes new specialist machinery to design the profile, and a new machine to manufacture a thermal break in-house.

"Since opening our doors in 2020, we've been manufacturing the Everglide range of bi-fold hardware, which includes rollers, top guides, pull handles, cleats and shootbolt handles, as well as the Everseal range of high-quality gaskets," says sales director Michael Hewitt.

"Both ranges are compatible with most major systems, and because they are manufactured in-house, come at a very affordable rate, potentially saving aluminium fabricators thousands of pounds a year.

"Over the past 12 months, we've further expanded our portfolio with a range of plastic ancillaries, a high-quality range of espagnolette window handles, and the Ingenious Duplex MPL from Ingenious Locks.



"The combination of all these product investments meant we were able to supply fabricators with everything they needed to manufacture a bi-fold door, bar the actual profile and glass – but that's now changed.

"With our new high-quality Everglide range of aluminium profile, we're now able to supply more than just hardware – we can now provide the full offering to our customers and save them time, money and hassle – with no compromise on quality.

"The profile is easy to work with, and means our customers can rely on AT Precision as their one-stop shop for all their bi-fold needs – all they need to do is add the glass." □

www.atprecision.co.uk