

Growing the business

Epwin Window Systems has appointed Neville Gleed technical development manager for Stellar, its retail aluminium system.

Paul Booth, design director (aluminium) at Epwin Window Systems, says: “We are delighted to welcome Neville to the team. He is highly experienced in the industry and his expertise will be invaluable as we continue to grow Stellar’s customer base.”

Gleed says: “Epwin Window Systems is a well-established name in the industry and is supported by a great team of people. It is an exciting time to be joining Epwin Window Systems with its continued investment across the business to support its customers. I am delighted to have joined the company.

“I have been impressed with Stellar since its launch. It is one of the few purposely-designed aluminium systems for the domestic market without any workarounds.”

Gleed’s role will be to support Stellar’s growing customer base. He will be involved with new business development and customer set-ups.

He will also work closely with the management teams on ongoing R&D and new product development projects. He reports directly to Paul Booth. □

www.epwinwindowsystems.co.uk



Neville Gleed

Demonstrating standards



Security specialist ABUS UK has become the latest member of the Door & Hardware Federation (DHF). As an established manufacturer of locks, cylinders, padlocks, access control equipment and security systems, ABUS is joining the DHF as part of its commitment to

best practice and to contribute to standards in the trade going forward.

ABUS is a global manufacturer of high quality, innovative security, access and safety solutions with nearly 100 years’ history of innovation. ABUS UK is part of a worldwide group of companies that supplies and distributes a huge range of both electronic and mechanical security products and systems for home, mobile security, and commercial security.

“We are very much looking forward to working with the DHF and other members, getting involved working on standards, and contributing on the issues of the day,” says Peter Romanov, ABUS UK MD. “Specifiers and end users as well as domestic customers increasingly want the reassurance of quality, safety and compliance with legislation when choosing products. Membership of a progressive trade association such as DHF allows us to demonstrate exactly that to our customers, and to benefit from the organisation’s industry-leading expertise in technical, legislative, and commercial issues.” □

www.abus.com/uk

Raise your standards

Not all finger protection devices are made the same – that’s the message from Strand Hardware which is urging customers to apply the ‘gold standard’ for safety and durability.

BS 8613 specifies requirements and test methods for durability, strength and effective function of finger protection. This includes assessment of durability and effectiveness applied to conditions and temperature.

As a leader in the supply of quality finger protection, Strand Hardware says it only stocks products that ‘meet the mark’.

Strand Hardware’s sales director Craig Fox says: “None of our stock can be defined as ‘one product fits all’. Our extensive range provides a range of devices for various door materials and applications. We prefer to work closely with customers to provide the ideal solution for their project needs.

“In addition to product durability – some products come with a lifetime guarantee – there are other benefits to buying quality: bespoke sizes for items up to 2500mm and special RAL powder coated finishes for customisation.



Craig Fox and Strand products

“Often buying choices come down to budget but safety should never be compromised

“When it comes to finger protection, don’t be tempted to buy cheap. It makes sense to buy once and buy quality.” □

www.strandhardware.co.uk

Within the arched frame market, it can often be difficult to envisage what the exact product will look like before it’s been made, which can sometimes lead to misunderstandings between fabricators and their customers.

But thanks to a new full CAD service from arched and angled frame manufacturer Premier Arches, customers can see beforehand exactly what they’re getting.

Managing director Sean Greenall says: “One of our core principles is to provide a ‘make life easier’ offering to our customers, and one way we achieve this is through our new free and professional CAD drawing service. This allows our customers to see exactly what they are getting before the manufacturing process, and also enables them to, in turn, show their customers what the finished frame will look like, thereby eliminating any confusion about the complex products we offer.

“Our CAD service is beneficial to both our customers and our manufacturing team, allowing for designs to easily be changed if needed, and also making it easier for our fabricators to collaborate with each other during the manufacturing process. In the long term, this will help our manufacturers work faster and smarter, reduce production costs, and ultimately lead to quicker project completion.” □

www.premierarches.co.uk



New role, new company

Tim Ferkin has been appointed managing director at newly independent Cotswold Architectural Products. Cotswold owner Caldwell has been acquired by Assa Abloy with the group retaining the Cotswold name. Cotswold has been established as an independent business.

Ferkin joined the business in 2002 and was general manager when Caldwell UK acquired it in 2014.

He has since occupied a number of senior roles across the Caldwell group, most recently as market development director, where he led the establishment of Caldwell South-East Asia.

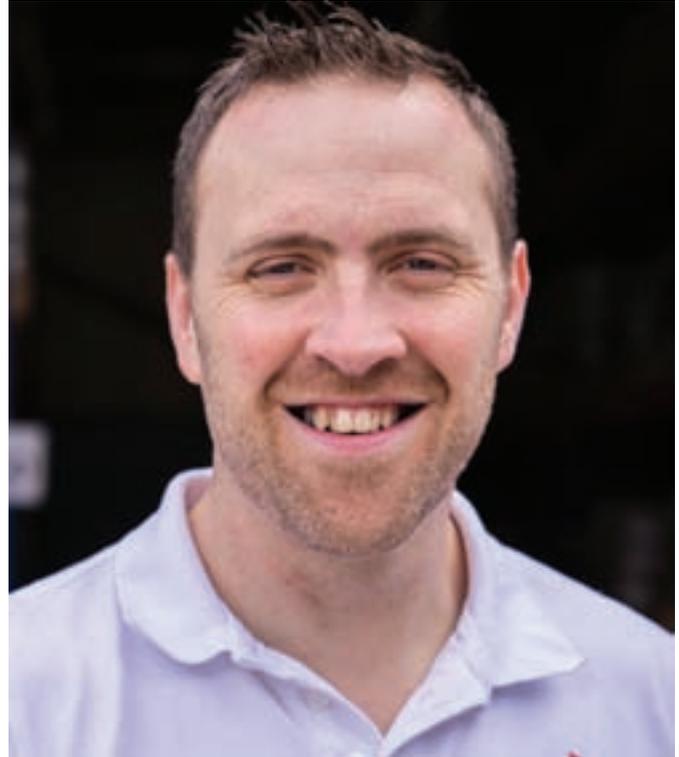
Ferkin says: "I am absolutely delighted to be leading Cotswold into an exciting new phase in its history.

"I have been passionate about this business since I first joined in 2002, and as its MD, I will be seeking to build on its global reputation for excellence and innovation.

"Cotswold is the largest independent friction stay manufacturer in Europe, and the only business of its kind to totally own its supply chain, giving us unparalleled control over quality, and allowing us to offer the best possible service to our customers.

"I'm also extremely pleased to be joined by Ian Greaves, our new finance director, who also previously worked at Caldwell, and will form a crucial part of our highly experienced management team." □

www.cotswold-windows.co.uk



Tim Ferkin

Home in the Hudds

Yorkshire based Kolorseal has moved to a new site in Huddersfield. Managing director Deborah Hendry says: "The time had come to invest in new solutions to ensure we could meet the demand from customers.



"The new premises enable us to grow the team, to improve efficiency and productivity, all of which will allow the business to grow to the next level.

"The site is dedicated to PVC-U window, door, conservatory and composite door paint spraying to the trade.

"The new headquarters will bring greater scope to the business with increased space and more technical advantages, particularly for the paint spraying and drying departments."

Kolorseal claims to provide customers with one of the broadest colour choices in the UK. With a wide variety of customers across the fenestration sector, the company has established industry-wide recognition for the quality standards provided.



Through investment in larger facilities with additional drying rooms, Kolorseal uses the very latest equipment which ensures customers receive consistently high quality, colour coating solutions. □

www.kolorseal.co.uk