

Members' Day Becomes Members' Week

The GGF has taken its traditional Members' Day annual conference and turned it into completely online event.

Described as 'Members' Week', the event will be held on 29 & 30 September and 1 October via video conference.

The three days will include 12 guest speakers/expert panellists and 9 presentations/webinars and online forums covering: the economic overview, political landscape, health and safety, technology, marketing, training

and the environment. Members can pick and choose which webinars to join for the most useful information, tips and expert knowledge to benefit their business.

James Lee, GGF Director of External Affairs says: "Members' Week will be a new journey for the GGF with online webinars for practically everyone connected to the Federation. The technology we will be using will be video conferencing software that is now often



used since the outbreak of coronavirus." [i](#)

www.ggf.org.uk/members-week-virtual-events-book-your-place-now/

Up, Up And Away – Super Sales Soar



Deceuninck sales have continued to rise this summer. Following strong growth before the lockdown and a super recovery in June, sales in July were up a record-breaking 31.9% year-on-year, 20.9% ahead of the pre-Covid budget.

The PVC-U window systems company says all Deceuninck fabricators have seen strong demand since lockdown, with the proportion of sales that are colour also jumping from 60% to around 70% of total sales over the past few months.

"Our customers' sales have continued to grow at an incredible pace," says Rob McGlennon, Deceuninck MD.

"No-one can predict the next six months, however we've invested in the right mix of products, the right level of stock, service and support to give fabricators a very effective competitive edge in these challenging times." [i](#)

Smart Ecosystem For Smart Homes



Yale has joined forces with Schneider Electric, Somfy and Danfoss to provide new solutions for the modern home in an increasingly digital world.

The Connectivity Ecosystem is a partnership between Schneider Electric, Somfy, Danfoss and now the Assa Abloy group, which Yale forms a part of. The partnership will give Yale an opportunity to enhance products and continue to enable safe, secure and convenient access to homes all around the world.

The ecosystem combines smart access with features such as energy saving, heating and blind management.

Thanks to interoperability of products, it will be entirely possible for a Yale Smart Lock to work with other solutions and create different scenarios which will simplify lives of consumers, while offering them a seamless experience. [i](#)