

Comment

Evolving A Framework For Better Business

The Glass & Glazing Federation seems to continuously up its game to have a positive benefit on the industry and on its members. Using data from FENSA and BFRC, it has produced a Market Report (the first in some time for the sector). We discuss this further in our exclusive FENSA Column on page 12. The Federation has also announced plans to fund apprentices in a ground-breaking move. However, the Evolving A Framework For Better Business innovation where the GGF will encourage companies to do just that – build better businesses – with its help to be modern socially responsible, sustainable and people-centred companies using modern, organisational culture and risk and resilience solutions goes beyond ground-breaking – it establishes the GGF's credentials as the industry body (along with its commercial operations); the voice; the go to organisation for every company operating in the glass and window business.

End In Sight For Construction Slow-Down

I don't think there has been too much slow-down in the replacement window market but new build seems to be an up and down affair – particularly as the country stumbles from one crisis to another. Anyway, it is good news that Glenigan's latest research says the end of 2021 should see everything coming back rosy...Me? I'm not so sure.

Dinner To Provide Perfect Tonic After Debate

The Installer team will be at the Glazing Summit and the Glazing Summit gala dinner in Edgbaston, Birmingham – 21 October. I agree with the founder, Andrew Scott of Purplex Marketing (who also writes in his column on page 35 of the need for video marketing) that meeting people face-to-face is a pandemic-missed treat. I am looking forward to it – so long as I can get petrol. Tickets are still available – search Glazing Summit if you are interested...see you there.

Super Six In NFAs

Well done to Morley Glass which has been nominated for six National Fenestration Awards. The Installer works very closely with the company and applauds its GreenVision Fund which uses money generated by a recycling scheme to benefit local communities and the environment. More of this in News starting on page 5.

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