

# Corgi's Installer Scheme



**With the registration of installer Heathfield Windows, the first end-to-end glazing supply chain has become CORGI Fenestration registered – from system house Liniar to fabricators Whiteline to installers Heathfield Windows.**

Chris Mayne, CORGI Fenestration CEO says: "Our vision was about creating a quality mark for the complete glazing sector supply chain, from top to bottom. Individual fabricators and installers are registering solely – and they will experience significant business benefits from doing so.

"But there are enhanced benefits, both for companies and consumers, of a fully registered supply chain such as the Liniar-Whiteline-Heathfield one.

"This will provide product traceability for homeowners, meaning the product installed

is the same product tested and approved. It will also mean quality production and installation, a more qualified workforce and, ultimately, more reassurance for homeowners."

The CORGI Fenestration Installer Scheme provides everything that existing glazing Competent Persons Schemes' (FENSA, CERTASS, Assure etc) offer – online self-certification, financial protection and a homeowner certificate.

The CORGI scheme also provides some extremely valuable extras, such as the use of the CORGI Fenestration Quality Mark recognised by 74% of consumers, RateYourInstallation, a free TripAdvisor type customer rating scheme, excellent service and customer care plus much more besides. [i corgifenestration.co.uk](https://www.corgifenestration.co.uk)

## Win Your Windows Back

**An East Sussex woman is treating her two children to a family holiday with the money she's saved by winning new windows from Saint-Gobain Building Glass.**

The glass company offered the chance to win up to £10,000 towards the cost of new high-performance windows in a competition to help launch its new Planitherm Network.

Karen Bulmer, a part-time admin officer for the NHS is the first winner of the quarterly prize draw, where Planitherm installers encourage their customers to win back the cost of their windows and installation, up to the value of £10,000.

Ms Bulmer spent £3894 on new white PVC-U casement windows from Whiteline Manufacturing, which were installed by Heathfield Windows, with Planitherm Energy Standard glass supplied by Glassolutions in Canterbury.

The Planitherm range has been simplified into three options: Energy Standard for maximum energy efficiency; Comfort, which also offers enhanced security, noise reduction and furniture fade protection; and Comfort Plus for all these benefits plus solar control for sunny rooms.

Access to sales and marketing tools helps fabricators and installers to start having different conversations with their customers and choose the right glass to meet their changing needs. [i](https://www.planitherm.com)



# Vulcan Makes A Change



**Hull-based fabricator Vulcan Windows have made the switch to Eurocell – UK manufacturer, distributor and recycler of window, door, conservatory and roofline products.**

Commenting on the decision, Operations Director Paul Walker says: “We were impressed with the product range offered by Eurocell, particularly the Modus system. We are rapidly expanding our new build and commercial divisions and Modus supports this development due to the variety of foils and colours, coupled with the flush sash system that offers the options that housebuilders and developers are looking for.

“These choices are of immense importance to our many domestic customers too, as they demand style alongside cutting edge performance in security and thermal efficiency.

“Eurocell has the systems, the back-up and the service that we felt were lacking in our existing supplier, especially in the new build and commercial sectors, where Eurocell has teams actively seeking developments in on behalf of fabricators”.

The switch is already paying off, Paul said. “We found that some housebuilders only specify Eurocell so there was a lot of work we couldn’t price for yet, since we signed up with them, we’ve been invited to look at jobs we wouldn’t have had a look in before”.

For its part Eurocell is very pleased to add Vulcan Windows to its fabricator network, as the business has the right pedigree and reputation, having been in business for 40 years and developed strong relationships with housebuilders, ranging from local firms to national names. Employing 80 staff, the company fabricates 500-600 frames per week at its factory in Clough Road. [i eurocell.co.uk](http://eurocell.co.uk)

## **Dekko Window Systems has announced that they will be exhibiting at The FIT Show 2019.**

Following on from their debut last year, the firm will be showcasing their complete product range including Infinity - their completely seamless PVC-U range, Räum aluminium and the Residence Collection.

Sales Director Kurt Greatrex comments: “We look forward to heading to the NEC with our complete range including our ever-popular Infinity Flush Sash which now features seamless cills and corner welds. Whilst we can’t reveal anything yet, we also have some exciting announcements planned which are currently in development at the moment.

Taking place next year from Tuesday, May 21-Thursday, May 23 at the NEC Birmingham, the event will feature businesses from across the glass and glazing industry. The 2019 Show will also introduce a dedicated Visit Glass exhibition and Forum. [i](#)



## **As announced by The Sunday Times, Origin has been ranked 58th on this year’s Sunday Times HSBC International Track 200 list.**

The national league table recognises Britain’s mid-market private companies with the fastest-growing international sales, with Origin reporting an increase of 68 percent over the last two years.

Origin’s consistent growth and continued success is a result of manufacturing top quality products, providing its partners with an unbeatable ‘gold-standard’ of service and the unrivalled lead times it offers.

Neil Ginger, CEO at Origin, comments: “We’re incredibly proud to not only have made it into this year’s Sunday Times International Track 200 list, but to also rank so highly. It is a huge honour to be listed alongside some fantastic companies, but it is also testament to the hard work that goes on behind the scenes, both in the UK and in the US. This announcement is not just recognition for Origin as a business, but also for the whole team to have their work recognised at the highest level. [i](#)