

# Seventh heaven



There was certainly no ‘seven year itch’ when Liniar fabricator TruFrame and Rapiestar celebrated seven years of trouble free supply in May 2018.

Since moving onto Rapiestar’s StarPVCU range of fabrication fasteners in 2011, both companies have enjoyed a close working relationship that has helped to ensure that all the hand finished windows and doors leaving the TruFrame factory are using the correct screw for every application.

Nick Monger, TruFrame’s purchasing director, says: “It is important that our suppliers are able to ensure stable supply of quality products as we realise our ambitious growth plans, however we also need a partner we can work

collaboratively with on new product development front.

“Rapiestar have shown over the last seven years that they are not just a company that supplies us with generic fabrication screws. They are a true supply chain partner able to provide added value solutions, such as their effective stock management programme and specialist faster design-and-supply service for unique applications.”

TruFrame are one of the first fabricators to use the stainless steel LFG anti-binding hinge screw on all friction hinges. The LFG eliminates the possibility of button operated hinges binding on the screw head during operation. □

[www.rapiestar.com](http://www.rapiestar.com)

**Velux is offering customers across the UK and Ireland more rewards this autumn.**

The promotion will reward installers, builders and homeowners who choose Velux white-painted roof windows during September and October. Velux says that its white-painted roof windows are the right choice for both lofts and extensions – perfect for modern interiors, creating a brighter, contemporary look. The white-painted finish reflects more light back into the home than darker surfaces would.

The rewards of £30 in the UK are redeemable at a range of retailers and restaurants including M&S, Argos, Thomas Cook, Curry’s PC World and Tesco. In Ireland, retailers include Dunnes, Argos, Tesco and Milanos.

Grant Sneddon, product manager for Velux says: “More and more people are deciding to stay put but to extend their home and in turn saving money as well increasing the value of their home. That is why we are urging our customers to take advantage of our latest offer during September and October.” □



[www.velux.co.uk](http://www.velux.co.uk)

## Compatible, says Renolit

A new professional cleaner has been launched for use on profiles laminated with Renolit Exofol Exterior films. Construction dirt, adhesive residue, and stubborn marks can all quickly contribute to extensive contamination. Whereas homeowners are recommended that warm soapy water and a soft sponge is usually all that is needed to keep window frames looking pristine, after fabrication or installation additional support may be needed.

The new Renolit Exofol professional cleaner, is available to the UK window trade from Renolit Cramlington. Renolit has developed the characteristics of its own cleaner to be specifically aligned with the properties of its Renolit Exofol exterior products.



Renolit says that it is safe to use and will achieve brilliant results.

The new cleaning product was intensely tested for long-term effects and substance interactions. “Renolit also monitors the usability and compatibility of the cleaner which is not possible for the large number of other commercially available products,” says Tatian Prieue head of application technology at Renolit Exterior. “The specific properties of acrylic surfaces are not always compatible with many cleaning agents such as solvents and some other chemicals.” Stefan Friedrich, head of Renolit’s exterior business unit, says: “Reliability is clearly our focus. We want to offer our customers the greatest possible safety in this field, and have complete confidence with our new cleaner.” □

[www.profilewrappingsolutions.co.uk](http://www.profilewrappingsolutions.co.uk)

# Always says 'yes'

All too often, it was a case of “the computer says no” for Cumbernauld based CMS Window Systems when it was dealing with its previous software supplier. A switch to Business Micros and CMS benefitted from, what it describes as: “A truly customer orientated approach.”

CMS Window Systems is a specialist window, door and curtain walling fabricator with a large social housing customer base, so has quite specific manufacturing and reporting requirements when compared with a typical trade supplier.

The team at Business Micros invested time to understand this and, over the last four years, has put together what is now a completely bespoke software package based on the Evolution and EvoNET platforms.

Mark Owens, sales and operational planning manager at CMS, has been very pleased with the service. He says: “What continues to impress us about Business Micros is the flexibility shown by the whole team. They almost never say No to a request from us, but always find a



way to adapt the software so that it does what we need it to do.

“Whether that is changing a report in EvoNET or rationalising the customer defaults in Evolution, they make it clear that their priority is to fit the software to our business rather than the other way around.” □

[www.cmswindows.com](http://www.cmswindows.com)  
[www.businessmicros.co.uk](http://www.businessmicros.co.uk)

# The best for the best

Cumbria-based installer Keswick Superglaze reports that working with Icotherm Roof Systems helps it to deliver a first-class installation service for homeowners.

Craig Robinson, account manager at Keswick Superglaze says: “We aim to make choosing the right conservatory, orangery, double glazed replacement windows, doors or roofline products an absolute pleasure, but we are only as good as our suppliers.

“When we work with customers, it is extremely important that they receive the very best service and that means working with the very best suppliers. When a customer comes to us, wanting a solid roof installation, our thoughts turn to Icotherm – we know we’re going to get a great product and that enhances the service we give to our clients.”

Keswick Superglaze is a family-run



business that has been installing windows, doors and conservatories in homes across Cumbria for more than 30 years.

Robinson says: “We source all our products from sustainable companies, which use the best quality materials, and Icotherm fits into that category. The technical support is superb, staff at Icotherm are easy to deal with and the products are delivered quickly. We’ve got a good relationship with the team – long may it last.”

Director at Icotherm, Dave Jackson says: “We love working with like-minded companies such as Keswick Superglaze, which wants to offer the very best to its customers. Keswick has worked on some fantastic projects using our solid roofs and I’m looking forward to working closely with them as we both continue to grow.” □



**Eighteen years ago, and after five years of research, J&S Adhesives introduced its non-UV glass-bonding system, Safe2Bond, which didn’t rely on UV light as the catalyst to ‘cure’ the bond of bevel to glass, but used safe white light instead. UV light is something that workers normally need to be protected from.**

**Working in a busy decorative glass department, bonding glass bevels to sealed units and mirrors all day long, can result in significant exposure to UV. A decorative glass worker would usually hold the bevel in place with bare hands while the light box shone UV light through the glass and onto skin and eyes.**

**J&S Adhesives has now developed an additional range of adhesives for glass furniture construction, and plastic bonding. All can be cured using non UV curing light sources. J&S Adhesives claims to supply the largest range of light curing adhesives in the UK, possibly Europe. The company supplies both UV and non-UV adhesives as some companies do still prefer to use UV adhesive with the correct PPE.** □

[www.jandsadhesives.com](http://www.jandsadhesives.com)

[www.icotherm.co.uk](http://www.icotherm.co.uk)