

# Driving the cause

Simon Scholes, who has driven the £8m move and expansion of VekaRecycling to its new site in Wellingborough, has been appointed as the company's managing director.

A wholly owned subsidiary of VekaUmwelttechnik, the Wellingborough facility will add to the 75,000 tonnes of PVC-U windows recycled annually by the VekaRecycling Group, a figure that is set to grow when the plant becomes fully self-sufficient during the course of 2019.

Scholes has been involved with PVC-U recycling since 2007 and serves as chair of the Rigid Plastic Recycling Group of the British Plastics Federation (BPF). He believes that the growth of recycling of virgin and post consumer and industrial PVC-U is essential for the prosperity of the UK window and door industry: "Whilst single use plastics continue to receive negative publicity worldwide, we have an excellent record of re-processing PVC-U in Europe and especially in the UK. Last year the PVC recycling industry recycled almost 80,000 tonnes in the UK alone.

"But we have to continue working towards the day when 100% of windows and doors removed become new products, whilst most virgin offcuts are already recycled into new profiles. Our long-term strategy at VekaRecycling is to



**Simon Scholes**

promote and develop recycling as a standard process for every window fabricator and installer in this country, as well as working towards the day when every PVC-U window installed will contain a significant percentage of recycled material." □

[www.veka-recycling.co.uk](http://www.veka-recycling.co.uk)

**GEZE UK will be providing a 'window' on a range of new products and solutions at the FIT Show. GEZE UK will be demonstrating its solutions for meeting the enhanced security PAS 24 accreditation for automatic sliding doors, smoke and heat ventilation and integrated natural ventilation products.**

**Also, on show will be GEZE's new products including a new underfloor automatic operator for swing doors, the IST lock that allows controlled movement through a manually locked door via electronic control, FTV 320 escape door lock and TS 2000, TS 4000 and TS 5000 door closers, and floor springs as well as GEZE's building automation system Cockpit.**

**GEZE UK can be found on stand E28, and is part of the Council for Aluminium in Building (CAB) Pavilion. Open on three sides, GEZE UK's exhibition stand has been designed to be interactive allowing visitors to try out products for themselves. □**

**GEZE**  
**WE'RE EXHIBITING**  
 AT FITSHOW 2019 ON STAND E28  
 NEC BIRMINGHAM | 21 - 23 MAY  
 For more info visit [fitshow.co.uk](http://fitshow.co.uk)

[www.geze.co.uk](http://www.geze.co.uk)

# Winning windows

A couple from County Durham have had a fantastic start to 2019 as they became the third winners of the Win Your Windows Back competition from Saint-Gobain Building Glass, winning over £3,000 to cover the cost of their new Planitherm windows.

Saint-Gobain Building Glass is currently running its quarterly Win Your Windows Back competition, to mark the launch of its revitalised Planitherm Network.

Derek and Carolyn Winter from Seaham in County Durham live in a listed building; built in 1745 with an adjoining cottage built 10 years ago. They spent £3291.60 for a new double sash window for their kitchen from ERW Joinery Ltd and became the third winners of the quarterly prize draw.

Derek Winter says: "We no longer have draughty sash windows thanks to



the expertise of the restoration undertaken by ERW Joinery. Their advice on thermal efficiency and choice of glazing was outstanding, especially for the new kitchen window.

"The result is a beautifully made, energy efficient kitchen window with glazing that not only defends us against the elements but also provides heat retaining elements. The fact that we entered and benefited from the Win Your Windows Back competition was an unexpected and delightful bonus."

Lawrence Wall, managing director of ERW Joinery, says: "I am delighted for our clients to have won the draw. Not only are they enjoying the benefits of the replacement window to the kitchen and the increased comfort it brings, but now they have an unexpected windfall. It was a wonderful surprise for them. □

[www.planitherm.com](http://www.planitherm.com)

# Service step up

Senior Architectural Systems reports big improvements across its UK manufacturing and distribution centres.

As part of the company's continuous improvement of its in-house warehouse and manufacturing facilities, Senior has extended its existing storage space in Newport and installed additional racking at its Denaby HQ. By increasing capacity to hold even more products in stock, Senior says it is well placed to offer its trade customer base reliable deliveries and short lead times. An additional distribution centre in Scotland is helping to boost the company's nationwide service. Distribution is further helped by the modernisation of its delivery fleet.

Sales director, James Keeling-Heane, says that Senior has also invested heavily in its product offering. New systems mean that customers working in both the commercial and residential markets can benefit from Senior's one-stop-shop service. New additions to the range include the new PURE commercial door system, with the Ali Fold aluminium door and Ali VU aluminium window systems also continuing to generate new business with customers working on domestic contacts.



The popularity of Senior's established products such as the low U-value PURE aluminium windows systems and slim profile SF52 curtain walling system has also ensured that the company remains the first choice for many working in the commercial sector. □

[www.seniorarchitecturalsystems.co.uk](http://www.seniorarchitecturalsystems.co.uk)

Following over 12 months of development, Thermoseal Group has launched its new multifunctional responsive website designed to provide an optimal viewing experience across a wide range of internet browsing devices.

The site offers a comprehensive catalogue of over 2,500 insulated glass components and glass machinery which can be filtered to a specific product within a few clicks using one of the sites' various product filters.

The new website also provides a wealth of features and product and industry information for sealed unit manufacturers, including: a sealed unit material and labour cost calculator; a gas usage calculator; a technical section with comprehensive product technical information and material safety data, comprehensive information on warm edge technology, integrated blinds and glass machinery with FAQ and guidelines for those looking to make insulated glass (IG) sealed units; industry events and news information, as well as links to the group's multilingual warm edge technology satellite sites. There is also a range of information and marketing literature suitable for use throughout the supply chain. □



Sam Hill

[www.thermosealgroup.com](http://www.thermosealgroup.com)

# No chasing rainbows

Veka Group says that it has simplified its Variations colour offering to make it even more useable, helpful, and easy to understand for customers.

95% of Veka Group foil sales will now be from stock; 27 colour combinations across 14 colours.

Marketing director Dawn Stockell (pictured) says: "The demand for coloured products presents a huge sales opportunity for our customers, which is why we've made it even easier to order coloured profile.

"We stock what our customers sell, so there's no chasing rainbows when it comes to availability. We're committed to providing the colours our customers want, when they want them, in the most straightforward way.

"There are 27 colour combinations



from a palette of 14 best-selling shades, and no need to wade through a big book of swatches and availability charts. All of the colours in our new brochure are ex-stock, sharing the same lead time as standard profile and available across our full product range. You can't get simpler than that.

"The Variations colour offer also means a number of the industry's less popular colours can be requested made to order, and these specialist shades typically have a four-week lead time.

"We've designed our new brochure with clarity in mind, and all the information is in one place. Rather than having to flick backwards and forwards, the colour swatches, colour combination table and lamination charts are on the pages right alongside the relevant system.

"Laminated profile now makes up 40% of Veka Group sales and we predict that the demand for colour is going to keep growing." □

[www.veka.com](http://www.veka.com)