

Leading the trend

Garrard Windows, with premises in Aylesbury and nearby Milton Keynes, has blossomed into one of the UK's most substantial window trade suppliers

The company's success – and range of products – is clear to see. Take a look around Garrard's website and you'll see a vast range of premium products – all manufactured utilising modern technology, all delivered on time and with orders complete.

The company has its roots in PVC-U windows and doors but has expanded into aluminium. You will see Garrard aluminium gracing both commercial developments and the most exclusive of domestic homes.

Says Garrard's Steve Leek: "We don't find ourselves driven by the market as we always try to stay one step ahead – so we watch for trends and get ready to manufacture the 'next big thing' before it has even become the 'next big thing'. That way our customers can always be assured if a sales opportunity comes along, they can take it, knowing Garrard can supply it...along with all the appropriate marketing and installation literature."

Marketing & installation

The level of customer documentation available from the Garrard website is comprehensive. There are brochures; technical documents; installation guides; a full set of order forms; and also cleaning and after care guides to be left with the home owner once an installation is complete. On the site there are all of Garrard's CE Accreditation Certificates and BFRC window ratings certificates as well – the user friendly site makes all of these these easy to download and verify.

Aluminium & bi-folds

One way Garrard Windows has stayed one step ahead of market demands is by moving in early to both the aluminium market for windows, doors and bi-folds and also as an innovator in the supply of PVC-U bi-folds.

Garrard claims to offer a fantastic looking and affordable PVC-U bi-fold option that incorporates a number of clever design features and come with a choice of opening configurations. They are also available in a range of colours.

Meanwhile, Garrard produces its Viso-fold range in aluminium, and as an alternative to bi-fold doors, the Viso-glide sliding patio range and the Slide Mono Rail, a

versatile single track residential sliding door system, again produced in aluminium profile.

Alitherm Plus is a range of high performing residential aluminium entrance doors at a lower price than Garrard's Smart Designer Doors – which as their name suggests are higher end designer options.

Alitherm 300

Continuing with the Alitherm branding, Alitherm 300 aluminium is a residential casement window; while Evolution is a steel window replacement aluminium option for traditional and heritage windows. Both these products are complemented by an aluminium sliding sash option. All the products will improve the thermal efficiency, security and noise if installed into any domestic or commercial building.

Shop Line for shop fronts complete the Garrard Windows' aluminium line up.

PVC-U

Garrard Windows has over 20 years of experience manufacturing high quality PVC-U windows and doors and is currently producing over 2,500 frames per week (with capacity to go up to 3,500) in a near limitless range of colours,

profiles, textures and styles along with a choice of locks, handles and hinges in Secured by Design configurations.

The range of windows includes casements, sliding sashes, tilt & turn, Georgian and even shaped windows such as arches and even circles (all made in house). Garrard also offers offer a wide choice of leaded window designs, created to match the style and character of a customer's home.

Doors

From residential front and back doors, to French doors Garrard has options in PVC-U and an extensive range of composite doors as well. The company says its glazed patio doors are stylish, contemporary, practical and perfect for enhancing any home. □

