

Editorial Guidelines & Features

Here you will find a list of The Installer magazine's core features. Those same core features are the bedrock of our online offering which are updated weekly. Each month we also run topical features which are either written by our editorial team or commissioned from external writers.

The Installer is the only publication covering the window, door, conservatory and wider home improvement market that runs externally sourced features specifically on business best practice principles covering everything from insurance through to health & safety and training.

We are always happy to discuss feature submissions with potential contributors. We will require a brief synopsis of the feature idea by email to the editor along with full contact details.

We would be obliged if contributors also provide suitable photography and/or illustrations.

FENSA Column

FENSA Members - Make Sure You Get 'The Knowledge'

There is so much more than FENSA membership offers, including a facility called 'The Knowledge Hub' - www.knowledgehub.co.uk

AN FENSA Approved Installer know they go part of the largest glazing community in the country and that the scheme provides good free replacement window and door installations meet building regulations and are recognised with the local council. But there is so much more that FENSA membership offers, including a facility called 'The Knowledge Hub'.

Benefits The FENSA Knowledge Hub gives FENSA approved readers access to one of the most extensive sources of information available within the UK glazing industry's safety, marketing and management centre which allows registered installers to gain an insight not only to their business but crucially how a government regulated, other FENSA registered, business. To maximise installers may want more windows and doors, they can contact the FENSA specific content together with the approved cost of their FENSA membership.

Benefits Approved installers in this local authority area or region. They allow the competence and the quality of their work to be recognised.

Commercial opportunity The Knowledge Hub provides a commercial opportunity for FENSA Approved Installers to harness the power of their daily efforts by offering the information displayed in the Hub. Items will be made to appear on their member's business prospectus and second marketing. FENSA AG, under the terms of the Information Agreement, will also provide a digital version, content and design in a web accessible format. A fee will be charged for the use of the Knowledge Hub. FENSA Approved Installers should contact their local FENSA office for more information. FENSA Approved Installers should also contact their local FENSA office for more information. FENSA Approved Installers should also contact their local FENSA office for more information.

Supporting its members FENSA members are committed to supporting its members in their local authority area or region. They allow the competence and the quality of their work to be recognised.

www.fensa.co.uk

QANW Column

100% Discount On QANW Joining Fee - Exclusive To The Installer Readers...

Become a QANW member with THE Installer magazine and receive an exclusive 100% discount on the joining fee.

QANW has long treasured its relationship with The Installer magazine and its readers and we have launched an exclusive offer through running until the end of this year, allowing applicants to become a QANW member with THE Installer discount on the joining fee.

Absolutely free To us, it's a no-brainer. We thought it would be nice to give something to our members who are looking to join QANW for the first time. We thought it would be nice to give something to our members who are looking to join QANW for the first time. We thought it would be nice to give something to our members who are looking to join QANW for the first time.

Member write survey Our member write survey is a great way to get your voice heard. We will be carrying out a survey of our members to find out what they think of our magazine and what they would like to see in the future. We will be carrying out a survey of our members to find out what they think of our magazine and what they would like to see in the future.

September 2019

The Installer

NEW FOR 2019
Downsizing
Flush Door Seal

decaunick **decaunick Limited**
Unit 10, The Mill, 1000, The Mill Lane, Lutterworth, Leicestershire, LE15 1JQ
Tel: 01530 210100
www.decaunick.co.uk

G7 AWARDS **GLA AWARDS**

The Master Window and Conservatory Installers Association Technical & Legal Column

Beware Of Existing Defects

If you check for existing defects during your survey and report them, the Installer's technical expert Don Watersworth, you can't be accused of causing the defect after you've completed the job.

It is incumbent upon installers to inspect the property before installation commences. The problem is not only essential to provide good customer care but also to avoid the customer leaving you for unmet defects. Since it is the installer's responsibility to inspect the property before installation commences, it is essential to provide good customer care but also to avoid the customer leaving you for unmet defects. Since it is the installer's responsibility to inspect the property before installation commences, it is essential to provide good customer care but also to avoid the customer leaving you for unmet defects.

Be professional As a professional installer, you should be prepared to be as open as any other professional in the industry. However, the way you present your business is important. Whether you are an experienced self-employed installer or a partner of a company, the way you present your business is important. Whether you are an experienced self-employed installer or a partner of a company, the way you present your business is important.

- January 2020**
 - Doors • Roofs & Skylights
- February 2020**
 - Hardware & Security
 - Doors continued
- March 2020**
 - Energy Efficiency Including Packers & Sealants
- April 2020**
 - Garden Doors & Verandas Including Extensions And Exterior Buildings
- May 2020**
 - Aluminium Systems, Glass & IGUs Including Structural Glazing
- June 2020**
 - Heritage Windows & Doors
 - Roofs & Roofline
 - IT For Window Installers
- July 2020**
 - Doors • Roofs & Skylights
- August 2020**
 - Doors continued
 - Hardware & Security
- September 2020**
 - Energy Efficiency Including Packers & Sealants
- October 2020**
 - Garden Doors & Verandas Including Extensions And Exterior Buildings
- November 2020**
 - Aluminium Systems, Glass & IGUs Inc. Structural Glazing
- December 2020**
 - Heritage Windows & Doors
 - New Business Opportunities
 - IT For Window Installers